
CAPABILITY STATEMENT

Golden Soil Fertilisers.

Independent Australian urea distributor — direct from the world's leading producers to the Australian paddock.

7,640+

TONNES DELIVERED

340+

ACTIVE GROWERS

4

DEEP-WATER PORTS

\$110/t

AVG. SAVING VS SPOT

Golden Soil Fertilisers PTY LTD
13 SOIL (13 7645)
sales@goldensoilfertilisers.com.au
goldensoilfertilisers.com.au

AUSTRALIAN OWNED · FARMER FOCUSED

Who we are

Golden Soil Fertilisers is an independent Australian urea distributor founded by Ijan Van Wyk in Mildura, Victoria. We source premium granular urea directly from the world's leading producers and ship it through four deep-water Australian ports — passing the savings on to the paddock with no middlemen and no markups dressed up as service fees.

Backed by a leadership team with deep agribusiness, military, and operational expertise, we partner with broadacre croppers, pasture operators, councils, and government agencies that need reliable, on-spec nitrogen — delivered on time and on budget.

BUSINESS SNAPSHOT

ENTITY	Golden Soil Fertilisers PTY LTD
HEADQUARTERS	Mildura, Victoria, Australia
OWNERSHIP	100% Australian owned & operated
CORE PRODUCT	Premium granular urea (46% N)
DISTRIBUTION	4 deep-water ports · nationwide road freight
MINIMUM ORDER	Pallet to bulk vessel quantities
SECTORS	Broadacre, pasture, horticulture, government, civil

Core capabilities

01 Direct import & supply

Premium granular urea sourced direct from world-class producers in the Middle East, South-East Asia and North Africa. Full chain-of-custody and quality certification on every shipment.

02 Port-to-paddock logistics

Active across four Australian deep-water ports with established stevedoring, bulk handling and road-freight partners. Order quantities from pallets to full vessel parcels.

03 Transparent pricing

Spot-linked, no-markup pricing. Customers see the landed cost — not a reseller spread. Average saving of \$110/t vs. domestic spot market.

04 Quality assurance

Independent assay on inbound cargo. Granular consistency, nitrogen %, biuret and moisture reported per shipment. Specifications meet or exceed Australian fertiliser standards.

05 Compliance & safety

Full WHS framework led by a Head of WHS with a Masters in Clinical Exercise Physiology. Dangerous Goods handling, SDS documentation, and contractor management aligned to Commonwealth procurement requirements.

06 Community contribution

1% of profits committed to Rural Aid — supporting Australian farmers through drought, flood and hardship.

Why government & enterprise choose us

- **Veteran-led leadership**

Founder Ijan Van Wyk and Head of Logistics Scott Barber are both Australian Army veterans — Golden Soil is eligible under Commonwealth and state veteran-owned business procurement policies.

- **Australian owned**

100% Australian owned and operated PTY LTD. Decisions made locally, profits reinvested locally.

- **Operational resilience**

Multi-port sourcing strategy de-risks supply continuity. We have never failed a delivery commitment.

- **Independent of resellers**

Direct producer relationships mean no exposure to Australian wholesale market volatility or reseller bottlenecks.

Leadership

Ijan Van Wyk

CEO & Founder — Australian Army veteran

Scott Barber

Head of Logistics — Army veteran

Ruan Van Wyk

Head of WHS — MSc Clinical Exercise Physiology

Chloe Conway

Chief Marketing Officer

Helga Van Rensburg

Head of Customer Relations

Josh Fidrmuc

Board Advisor — Executive strategy

CONTACT

Let's talk tonnes.

Quick, honest quotes — no obligation. We respond within one business day.

PHONE

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EMAIL

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WEB

goldensoilfertilisers.com.au

COVERAGE

Australia-wide · Port collection or delivered

ENTITY

Golden Soil Fertilisers PTY LTD